



**Curriculum vitae
Europass**

Personal Information

Name CAUNII , Angelica, Rodica
Address Strada Aron Gabor Nr.16, Dumbravița, Jud. Timiș, România
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E-mail angelacaunii@yahoo.com, caunii.angelica@umft.ro
Marital status Married, two children
Citizenship Romanian
Birthdate February 4th, 1973
Gender Female

Professional Experience

Time period September 2014 to present
Title **Lecturer**

Discipline: Drug Analysis and The Chemistry of Environment and Food,
 • organizing and teaching of courses, seminars and tests for students in Romanian and French, as well as for students of the College of Pharmacy assistance concerning: Environmental and Food Chemistry, Drug analysis, History of Pharmacy, Patient’s Pharmaceutical Counseling
 • coordinating bachelor thesis

Employer “Victor Babes” University of Medicine and Pharmacy, Faculty of Pharmacy, P-ta Eftimie Murgu, nr. 2, Timisoara, 300041, Romania

Time period March 2002 to September 2014

Title **Assistant Lecturer/Professor**

Responsibilities **Drug analysis and the chemistry of environment and food, Marketing, management and pharmaceutical legislation**
 ■ organizing and teaching courses, seminars and tests for students in Romanian and French
 ■ coordinating bachelor theses

Employer “Victor Babes” University of Medicine and Pharmacy, Faculty of Pharmacy, P-ta Eftimie Murgu, nr. 2, Timisoara, 300041, Romania

Time period March 2010 to November 2014

Title **Key Account Manager / Product Manager**

Responsibilities and Accomplishments **Creation of development strategy and management of its implementation in the field for the uro-gynecological products**
 - establishment and maintenance of relationship with the KOLs in the uro-gyn range (endocrinologists, gynecologists, urologists, nephrologists, GPs)
 - implementation of major changes in the existing client relationships, to grow and mature the brand image, on the pharmaceutical market in Romania;
 - Organisation of specific actions (symposiums, round tables, work-shops, trainings with partners) on national level
 - the design and implementation of a new policy of dealing with our external partners, within the limits of the current legislation;
 - creation, revision and update of the scientific presentations and promo materials used in the field
 - Teaching and motivating the medical representants team for a better promotion of products

Employer S.C.Bionorica - România SRL, Str. Scoala Floreasca, Nr. 21, sector 1 București, România pentru BIONORICA AG GERMANIA

Time period October 2008 to September 2009

	Title	General Director
		Top-level operational management in the food industry:
		- building and coordination of a leadership team with the specific focus on food production. This involved crisis management given the condition of the company at the time;
	Responsibilities and Accomplishments	- the implementation of major changes in the organizational culture of the company, in order to get the company back on track;
		- the creation and implementation of a business plan aimed at securing the collaboration of external partners, based on a viable cash flow, and with the aim of making the company profitable, which incurred significant monthly losses over the past two years;
		- Reorganized the company based on current legislation, and relaunched its operations.
	Employer	S.C.Trim-Line SRL, Calea Torontalului Parcul Industrial Tehnologic Timișoara, România
	Time period	January 2003 to August 2008
	Title	Regional Director
		Mid-management responsibilities within a pharmacy network:
		- Organizational: hiring and coordination of entire cadre of personnel (150 employees on average) and the entire operation of the region assigned;
		- regulatory compliance: interfacing with state institutions at the county level (County Health Insurance Authority, Public Health Institutions, Pharmaceutical Colleges) and national level (Health Department), to facilitate the opening of new pharmacy retail stores, and maintain certification for the current ones;
	Responsibilities and Accomplishments	- business development: the opening of 25 new retail locations in 9 Transylvania and West Romania counties. Ensuring the maturing of the business of these newly opened branches. The relocation of these retail branches based on demographic changes;
		- human resources: exceptional results in building and maintaining the team of specialists in pharmaceutical sales.
	Employer	S.C. Help Net Farma SA, Str. G. Constantinescu Nr. 2, Sector 2,București, România
	Time period	July 2000 to January 2003
	Title	Lead pharmacist
		coordination of pharmacy operations; ensuring that personnel performed their duty, maintaining adequate inventory, the centralizing of networks, ensuring the collaboration of the prescription-writing doctors, advising of patients and customers, ensuring that the personnel is versed in gaining the trust and fidelity of the patients, the evaluation of subordinated staff.
	Responsibilities and Accomplishments	
	Employer	S.C. Help Net Farma SA, Str. G. Constantinescu Nr. 2, Sector 2,București, România
	Time period	September 1998 to July 2000
	Title	Resident Pharmacist
		Preparation, control, storage and distribution of medications in a public pharmacy; providing information and advice for the medications distributed to the public.
	Responsibilities and Accomplishments	
	Employer	S.C. Farmacia Medica SRL , Str. Liviu Rebreanu, Timișoara, România
Education and formation		
	Time period	November 2010 to December 2010
Degree/diploma obtained		Project Manager certificate
Educational institution		PROCOMUNITA SIBIU under the authority of the Ministry of Labor and Social Security, National Council of Professional Forming of Adults, Ministry of Education, Research and Innovation
	Time period	December 2005 to November 2010
Degree/diploma obtained		DOCTOR OF PHARMACEUTICAL SCIENCES; backed by the Order of the Minister of Education, Research, Youth and Sport nr. 4387 in June 6th, 2011, as a result of completing the doctoral dissertation titled "Alimentary additives - antioxidants. Functional aliments with antioxidant bioactive components", under the coordination of Univ. Prof. Dr. Rodica Cuciureanu
Educational institution		University of Medicine and Pharmacy "GR T. Popa", Str. Universitatii Nr. 16, Iasi, Romania
	Time period	03.12.2008
Degree/diploma obtained		PRIMARY PHARMACIST specialization in General Pharmacy
Educational institution		Ministry of Healthcare and Family, Human resources, Profesional formation and Exam departament
	Time period	October 2006 to July 2008
Degree/diploma obtained		MASTER DEGREE IN HUMAN RESOURCES MANAGEMENT
Educational institution		West University of Timisoara - Economic Sciences and Business Management Faculty

Time period January 2007 to July 2008
Degree/diploma obtained **PROFESSIONAL CERTIFICATE OF MANAGEMENT**
Educational institution **CODECS Romania for Open Business University England**

Time period March 2003 to July 2003
Degree/diploma obtained CERTIFICATE OF COMPLETION of Postgraduate course of perfecting in specialty of **ORGANIZATIONAL MANAGEMENT**
Educational institution **West University of Timisoara - Economic Sciences and Business Management Faculty**

Time period March 2002
Degree/diploma obtained **SPECIALIST PHARMACIST** specialized in **GENERAL PHARMACY**
Educational institution Ministry of Healthcare and Family, Human resources, Profesional formation and Exam department

Time period October 1992 to September 1998
Degree/diploma obtained **PHARMACY LICENSE DEGREE**, diploma number 712/15.01.1999
Educational institution University of Medicine and Pharmacy "Victor Babes" in Timisoara, licensed at University of Medicine and Pharmacy Carol Davila in Bucharest

Time period October 1991 to June 1996
Degree/diploma obtained **CHEMISTRY LICENSE DEGREE**, diploma number 231/06.03.1997
Educational institution **West University of Timisoara**, Chemistry and Biology Faculty, Chemistry specialty, Timisoara, Romania

Personal aptitudes and competencies

Native language Romanian

Foreign languages

Self-evaluation

European level (*)

English

French

Comprehension				Speaking				Writing	
listening ability		reading ability		interaction		expression			
A2	Basic User	A2	Basic User	A2	Basic User	A2	Basic User	A2	Basic User
C1	Proficient User	C1	Proficient User	B2	Independent User	B1	Independent User	B1	Independent User

(*)Common European Framework of Reference for Languages

Social skills and competencies

Intensive proactive personality with innovating ideas and strong sense of urgency;
The capacity of building and assigning value to relationships for the purpose of obtaining results of high professional and moral quality;
Abilities of enthusiastic and fluent communication, with persuasion, firmness and directness;
Strong ability of working as part of a team and of motivating the team, providing room for the opinion of the other members of the team;
Able to adapt to changes, flexible, with a positive answer to the pressure brought on by new problems, with a rapid work rhythm and focused on finishing the task;
Interested in the development of the members of the team, with good abilities of delegating authority and keeping the responsibility.

Computer skills and competencies

A good command of Microsoft Office and the majority of sales software in the pharmaceutical industry

Driver's license

B category

Additional Information

UEFISCDI Prize: PN-II-RU-PRECISI-2013-7-1741, for the "Reverse phase chromatographic behaviour of major components in *Capsicum Annuum extract*" article, authors: Butnariu M, **Caunii A**, Putnoky S, *Chemistry Central Journal* 2012, 6:146 doi:10.1186/1752-153X-6-146, Impact factor 3.281, Agregated Impact factor in Domain 4.308, Relative Influence score 1.727

UEFISCDI Prize: PN-II-RU-PRECISI-2013-7-2445, for the "Study on the stability and antioxidant effect of the *Allium ursinum watery extract*" article, authors Putnoky S, **Caunii A**, Butnariu M, *Chemistry Central Journal* 2013, 7:21 doi:10.1186/1752-153X-7-21, Impact factor 3,281, Agregated Impact factor in Domain 4, 308, Relative Influence score 1,727 (Q1)

Member of the Research Project CEEX-Modul I-10, the Study of the Synergic Bioactivity of the Antioxidant Alimentation Products, in the Reversibility of the Metabolic Syndrome MET-ANTIOX 2005-2008; project director Prof. Univ. Dr. Simona Dragan

Member of the Research Project PN II 61-008, Innovative technologies for the production of certain alimentation products of vegetal origin, with impact on human health, PHYTOMED, 2007-2010; project director Prof. Univ. Dr. Carmen Socaciu, Partener P1: University of Medicine and Pharmacy "Victor Babes" Timisoara, responsible to Conf. Simona Dragan

Member of the Pharmacists College of Romania, and from 2011 to the present, deputy member in the Leadership Council of the Pharmacists College of Romania, Timis branch
Member of the Society of Pharmaceutical Sciences of Romania

Continuous post-university professional preparation from 2002 to present, supported by participation in continuous formation courses, of which:

- Opiate Solutions for a Better Quality of Patient's Life, February 13th, 2015, Timisoara
- Active Monitorizing and Integrated Management of Hypertensive Patient with Comorbidities through Optimal Therapeutic Solutions – Fixed Combinations Therapy, November 4th, Timisoara
- Pharmaceutical Market of Romania, in Continuous Evolution, March 27th to 28th, 2008, Timisoara
- Pharmacist's Role in Essential HTA Management, February 14th, 2007, Timisoara
- Pharmacotherapeutic Approach in Cardiovascular Pathology, Endocrine Pathology and Dermatological Disease, March 30th, 2007, Bucharest
- Pathologie et pharmacologie moleculaires. Biotechnologies, Summer School: July 3rd to 15th, 2006 Arad
- A Powerful Pharmacy in an European Romania, the 13th National Pharmacy Congress, September 28th to 30th, 2006, Cluj Napoca
- Actualities in Pharmaceutical Legislation, December 17th, 2005, Oradea
- Controlled Release of Medicamentuous Substances Systems, December 16th to 18th, 2004
- New Pharmaceutical Formulations, April 25th, 2004
- Generic Drugs in Actual Pharmacotherapy, June 26th, 2003
- The 12th National Pharmaceutical Congress, October 17th to 19th, 2002
- Drug Projecting, June 15th, 2002
- Communicating with the Patient, April 13th, 2002

References

University Professor Dr. Zoltan Szabadai
University Professor Dr. Rodica Cuciureanu
University Professor Dr. Monica Butnariu
University Professor Dr. Simona Drăgan
Associate Professor Dr. Mariana Voitcu

Timisoara
15.06.2017

Angela CAUNII